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C/S RULES

A C/S never C/Ses exclusively for result. He C/Ses for exact tech application. If that occurs he'll also get his result. If a goof still wins, the C/S stomps on the goof.

This prevents auditors getting hung on an accidental win. The wins a C/S wants are exact tech application.

If a C/S can finally get auditors exactly auditing the exact processes with exact TRs, metering and Code everybody then wins all the time.

So the pc got an F/N at the Exam after the auditor failed to do the final run through, leaving the TA high at session end. That's a goof. To hell with the F/N at Exams or how PR the pc was. That is a goof. The C/S stomps on it.

Never give a "very well done" on wins only. Give them on tech exactness. Got an Exam F/N not quite by the book. That's only "well done". Got an Exam F/N and did it by the book is the "Very well done".

We know the tech works. That's no surprise. Perfect application by the Auditor is what the "well dones" and "very well dones" are for.

The moment a C/S loses sight of this point he has started his team on a downgrade that will wind up with everyone losing, org, auditors and pcs.

That's the secret of how I as a C/S make star auditors. If it's by the book, hurrah. If it isn't by the book then a pc dial wide F/N VGI rave at Exams gets, from me, a flunk! on the auditor. With a good plain why.

The Very Well done means "You applied the tech splendidly". It does not mean "You helped the pc". We know the standard tech will do that.

So watch this point. It's an awful big one. It will make your auditors into stars or bums.

Auditor runs a narrative chain. Gets away with it. Pc F/N VGIs at Exam. My C/S includes "Auditor to cramming on HCOBs covering types of items."

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Now please recognize that auditors for whom I C/S do make it and go on making it. Well, in addition to knowing the subject, this is the one thing I do that is not always done by C/Ses.

L. RON HUBBARD
FOUNDER

LRH:nt
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